ODOT Improving the Effects of Partnering Survey Ci3 Instrument

CATI ON
Q:HELLO1
T: [Hello.] (Is this/May I please speak with)?
1 R ON PHONE CTRL-END WRONG NUMBER, R NOT AVAILABLE, ETC.
I: Key 1
Q:HELLO2
T: [Hello.] I am calling on behalf of The Oregon Department of Transportation. They need your opinions about formally partnered projects. I am, a professional interviewer calling from the University of Oregon Survey Research Laboratory. I want to assure you that this survey is completely confidential and voluntary. It will take twenty to thirty minutes, depending on your answers. Do you have any questions before we begin?
PROBE: Formally partnered projects are construction or maintenance projects that utilized a partnering workshop with a professional, independent facilitator.
POSITION:
1 NO QUESTIONS> CONTINUE QUESTIONS> SEE ANSWERS TO COMMONLY ASKED QUESTIONS CTRL-END> ARRANGE CALLBACK.
I: cmdi ROLE "ROLE" 1 cmdi POSITION "POSITION" 1 show POSITION 13 11 Key 1
Q:HELLO3
T: Thank you. [I'd like to begin the survey now.]
1 R CONSENTS> CONTINUE
I: Key 1
O:DB1

```
T:
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My database record indicates that you participated in the partnering process on an ODOT contract. Is this correct?

```
1 YES
2 NO
```

7 REFUSED 8 DON'T KNOW

9 NO ANSWER

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Key 1,2, 7-9 QAL NOQAL Q:DB2

T:

The database also indicates that you represented

in the partnering process. Is this correct?

1 YES

2 NO --> SKIPTO NOQAL

7 REFUSED

8 DON'T KNOW

9 NO ANSWER

I:

if (ROLE = 1) show "ODOT" 2 10 25 WHITE ON GREEN if (ROLE = 2) show "an ODOT contractor" 2 10 25 WHITE ON GREEN

Key 1,2, 7-9

If (ANS <> 1) SKIPTO NOQAL

Q:NUMPART

T:

How many times have you taken part in formally partnered ODOT projects [altogether]?

PROBE: By "you," I mean you [yourself], not your company or organization.

PROBE DK/UNSURE: What is your best guess? [Is it closer to 5, 10, or 15 times?]

ENTER EXACT NUMBER, 0-50

IF NUMPART EQ ZERO, 97,98,99 --> SKIP TO NOQAL IF NUMPART EQ 1, SKIPTO NUMNON

50 = 50 OR MORE

```
97 REFUSED
 98 DON'T KNOW
 99 NO ANSWER
I:
num 0 99 2 0 23 10
IF (ANS = 0) SKIPTO NOQAL
IF (ANS = 1) SKIPTO NUMNON
IF (ANS > 96) SKIPTO NOQAL
Q:INSTRUCT
T:
As you answer the questions in this survey, I would like you to
think about your general experiences and your general assessment
over *all* the formal partnering workshops in which you have
participated in Oregon
PROBE: Even though each workshop was different [and some may have
been more effective than others], we are interested in your overall
evaluation.
INTERVIEWERS - PRESS 1 TO CONTINUE
Key 1
Q:NUMNON
On approximately how many ODOT projects have you worked that were
*not* formally partnered?
PROBE: By "you," I mean you [yourself], not your company or
organization.
PROBE DK/UNSURE: What is your best guess? [Is it closer to 5, 10, or
15 times?]
ENTER EXACT NUMBER, 0-50
  50 = 50 \text{ OR MORE}
C:PROGRAMMER NOTE: USE DATABASE TO ROUTE R TO ROLEODOT OR ROLECON, AS
C:APPROPRIATE.
 97 REFUSED
 98 DON'T KNOW
 99 NO ANSWER
I:
num 0 99 2 0 20 10
IF (ANS > 50)
IF (ANS < 97) reask
Endif
IF (ROLE = 2) skipto ROLECON
```

O: ROLEODOT

T:

On the projects that were partnered, what was your position or role on the project?

PROBE: Were you the project manager, assistant project manager, district manager, chief inspector, inspector, designer, or something else?

- 1 INSPECTOR
- 2 DISTRICT MANAGER
- 3 ASSISTANT PROJECT MANAGER
- **4 PROJECT MANAGER**
- **5 CHIEF INSPECTOR**
- 6 DESIGNER
- 7 OTHER --> SPECIFY

SKIPTO TASK1

- 97 REFUSED
- 98 DON'T KNOW
- 99 NO ANSWER

T

num 1 99 2 0 20 10 OTH 7 If (ANS > 7) If (ANS < 97) reask EndIf SKIPTO TASK1

Q:ROLECON

T:

On the projects that were partnered, what was your position or role on the project?

PROBE FROM LIST: Were you the chief executive officer, field engineer, foreman, project engineer, project manager, superintendent, or something else?

- 1 CHIEF EXECUTIVE OFFICER
- 2 FIELD ENGINEER
- 3 FOREMAN
- **4 PROJECT ENGINEER**
- **5 PROJECT MANAGER**
- 6 SUPERINTENDENT
- 7 OTHER --> SPECIFY
- 97 REFUSED
- 98 DON'T KNOW
- 99 NO ANSWER

I:

num 1 99 2 0 20 10

```
OTH 7
If (ANS > 7)
If (ANS < 97) reask
EndIf
```

Q:TASK1

T·

The next group of questions are about your activities in [the] partnering workshop[s]. How often did you develop or discuss project schedule milestones [in the partnering workshops in which you have participated] - never, rarely, sometimes, most of the time, or always?

PROBE: Did you develop or discuss a calendar of what would be completed by certain time points?

PROBE: never, rarely, sometimes, most of the time, or always?

- 1 NEVER
- 2 RARELY
- 3 SOMETIMES
- 4 MOST OF THE TIME
- 5 ALWAYS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

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Key 1-5, 7-9

Q:TASK2

T:

How often did you develop or discuss specific mutual goals [in the partnering workshops] [in which you have participated] -- [never, rarely, sometimes, most of the time, or always]?

- 1 NEVER
- 2 RARELY
- 3 SOMETIMES
- 4 MOST OF THE TIME
- 5 ALWAYS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-5, 7-9

Q:TASK3

T:

How often did you develop or discuss a mission statement or charter

[in the partnering workshops] [in which you have participated]?

PROBE: never, rarely, sometimes, most of the time, or always?

- 1 NEVER
- 2 RARELY
- 3 SOMETIMES
- 4 MOST OF THE TIME
- 5 ALWAYS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-5, 7-9

Q:TASK4

т٠

How often did you develop or discuss dispute resolution procedures [in the partnering workshops] [in which you have participated]?

PROBE: never, rarely, sometimes, most of the time, or always?

- 1 NEVER
- 2 RARELY
- 3 SOMETIMES
- 4 MOST OF THE TIME
- 5 ALWAYS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-5, 7-9

Q:TASK5

т٠

How often did you develop or discuss procedures for follow-up on goals [in the partnering workshops] [in which you have participated]?

PROBE: never, rarely, sometimes, most of the time, or always?

- 1 NEVER
- 2 RARELY
- 3 SOMETIMES
- 4 MOST OF THE TIME
- 5 ALWAYS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

```
I:
Key 1-5, 7-9
Q:TASK6
```

T

How often did the workshop help you get to know the project team in a relaxed environment [in the partnering workshops] [in which you have participated]?

PROBE: never, rarely, sometimes, most of the time, or always?

- 1 NEVER
- 2 RARELY
- 3 SOMETIMES
- 4 MOST OF THE TIME
- 5 ALWAYS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-5, 7-9

Q:TASK7

T

Did the partnering workshop[s] include any other activity that you found particularly useful or effective?

PROBE: Did you do anything else in the partnering workshop[s] that you found particularly useful or effective?

- 1 YES
- 2 NO --> SKIPTO MOSTEFF1
- 3 IF VOLUNTEERED: SOMETIMES
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-3, 7-9

IF (ANS = 2) skipto MOSTEFF1

IF (ANS = 7) skipto MOSTEFF1

IF (ANS = 8) skipto MOSTEFF1

IF (ANS = 9) skipto MOSTEFF1

Q:TASK7A

Т

What was that [other activity in the partnering workshop[s] that you found particularly effective]?

OPEN-ENDED

C:PROGRAMMER NOTE: IF POSSIBLE, HIGHLIGHT ITEMS TO WHICH R ANSWERED C:"YES" IN TASK1-7 FOR THE ANSWER CATEGORIES IN MOSTEFF1 BELOW.

TYPE EXACT RESPONSE BELOW

I:

opn 13 5 22 60 m n

Q:MOSTEFF1

T:

ODOT considers its construction and maintenance projects successful if they are completed on time, within budget, with high quality, and with no accidents or injuries. Overall, which one of the partnering workshop activities have you found *most* effective or useful in making your project[s] successful?

PROBE FOR "DK, IT VARIES, IT DEPENDS, ALL EFFECTIVE": Thinking about your projects *overall,* [REPEAT Q SLOWLY]

PROBE FROM LIST

- 1 CALENDAR OF PROJECT MILESTONES
- 2 SPECIFIC MUTUAL GOALS
- 3 MISSION STATEMENT OR CHARTER
- **4 DISPUTE RESOLUTION PROCEDURES**
- 5 FOLLOW-UP PROCEDURES ON PARTNERING GOALS
- 6 GETTING TO KNOW THE PROJECT TEAM IN A RELAXED ENVIRONMENT
- 7 OTHER [I'R RECALL FROM TASK7A]
- 8 IF VOLUNTEERED: NONE, ALL EFFECTIVE, ALL THE SAME --> SKIPTO LEASTEF1
- 9 IF VOLUNTEERED: IT VARIES TOO MUCH TO ANSWER --> SKIPTO LEASTEF1
- 97 REFUSED
- 98 DON'T KNOW
- 99 NO ANSWER

I:

num 1 99 2 0 24 20 If (ANS > 9) If (ANS < 97) reask EndIf IF (ANS > 7) SKIPTO LEASTEF1

ii (mis /) sixii i s EEmstei

Q:MOSTEFF2

T:

Why did that [partnering workshop] activity contribute so much to your projects' success, in your opinion?

OPEN-ENDED

TYPE EXACT RESPONSE BELOW

```
I:
opn 13 5 22 60 m n
Q:LEASTEF1
T:
Overall, which one [of the partnering workshop activities] have you
found *least* effective or useful [in making your project[s]
successful]?
PROBE FOR "DK, IT VARIES, IT DEPENDS, ALL EFFECTIVE": Thinking about
your projects *overall,* [REPEAT Q SLOWLY]
PROBE FROM LIST
  1 CALENDAR OF PROJECT MILESTONES
 2 SPECIFIC MUTUAL GOALS
 3 MISSION STATEMENT OR CHARTER
 4 DISPUTE RESOLUTION PROCEDURES
 5 FOLLOW-UP PROCEDURES ON PARTNERING GOALS
 6 GETTING TO KNOW THE PROJECT TEAM IN A RELAXED ENVIRONMENT
 7 OTHER [I'R RECALL FROM TASK7A]
 8 IF VOLUNTEERED: NONE LEAST EFFECTIVE, ALL THE SAME --> SKIPTO
LATER
 9 IF VOLUNTEERED: IT VARIES TOO MUCH TO ANSWER --> SKIPTO LATER
 97 REFUSED
 98 DON'T KNOW
 99 NO ANSWER
num 1 99 2 0 23 22
If (ANS > 9)
 If (ANS < 97) reask
EndIf
IF (ANS > 7) SKIPTO LATER
Q:LEASTEF2
Why did that activity contribute so little to your projects'
success, in your opinion?
OPEN-ENDED
 TYPE EXACT RESPONSE BELOW
opn 13 5 22 60 m n
Q:LATER
T:
```

Overall, how often are the goals and values created during the workshop actually carried out in the field, in your experience -

never, rarely, sometimes, most of the time, or always?

```
1 NEVER
2 RARELY
3 SOMETIMES
4 MOST OF THE TIME
5 ALWAYS
7 REFUSED
8 DON'T KNOW
9 NO ANSWER

I:
Key 1-5, 7-9
```

Q:BENEFIT1

T٠

The next few questions are about how much partnering actually benefits a project, if at all. When you are in the field, trying to keep a construction project on time, on budget, with high quality and no accidents or injuries, to what extent does partnering improve communication between the contractor's team and ODOT's team, in your experience -- a lot, some, a little, or not at all?

```
1 A LOT
2 SOME
3 A LITTLE
4 NOT AT ALL
5 IF VOLUNTEERED: IT VARIES, IT DEPENDS
7 REFUSED
8 DON'T KNOW
9 NO ANSWER

I:
Key 1-5, 7-9
```

Q:BENEFIT2

T:

To what extent does partnering improve trust between the contractor's team and ODOT's team?

PROBE: a lot, some, a little, or not at all?

PROBE: In your experience, does partnering improve trust [between the contractor's team and ODOT's team] a lot, some, a little, or not at all?

```
1 A LOT
2 SOME
3 A LITTLE
4 NOT AT ALL
5 IF VOLUNTEERED: IT VARIES, IT DEPENDS
```

```
7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-5, 7-9
Q:BENEFIT3
T:
What about improved teamwork between the contractor's team and
ODOT's team?
PROBE: To what extent does partnering improve teamwork [in your
experience]?
PROBE: a lot, some, a little, or not at all?
  1 A LOT
  2 SOME
  3 A LITTLE
  4 NOT AT ALL
  5 IF VOLUNTEERED: IT VARIES, IT DEPENDS
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1-5, 7-9
Q:BENEFIT4
To what extent does partnering improve communication, trust, and
teamwork *within* the contractor's team [in your experience]?
PROBE: a lot, some, a little, or not at all?
  1 A LOT
  2 SOME
  3 A LITTLE
  4 NOT AT ALL
  5 IF VOLUNTEERED: IT VARIES, IT DEPENDS
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1-5, 7-9
Q:BENEFIT5
T:
```

To what extent does partnering improve communication, trust, and

```
teamwork *within* ODOT's team [in your experience]?
PROBE: a lot, some, a little, or not at all?
  1 A LOT
  2 SOME
  3 A LITTLE
  4 NOT AT ALL
  5 IF VOLUNTEERED: IT VARIES, IT DEPENDS
C:PROGRAMMER NOTE: IF TASK4 EQ 1, SKIPTO FOLLOW1
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1-5, 7-9
IF (TASK4 = 1) skipto FOLLOW1
Q:DR1
Have you ever implemented the dispute resolution process that you
created during the partnering workshop?
  1 YES
  2 NO --> SKIPTO FOLLOW1
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO FOLLOW1
Q:DR2
T:
How many times have you implemented it?
PROBE: Include multiple times on a single project.
ENTER EXACT NUMBER 0-30
  30 = 30 OR MORE TIMES
 97 REFUSED
 98 DON'T KNOW
 99 NO ANSWER
num 0 99 2 0 20 10
if (ans > 30)
  If (ans < 97) reask
```

```
endif
Q:DR3
Did the process [usually] help resolve the dispute[s] more
swiftly?
  1 YES
  2 NO
  3 IF VOLUNTEERED: IT VARIED
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1-3, 7-9
Q:DR4
Did you have fewer change orders later, on (that project/those
projects)?
  1 YES
  2 NO
 3 IF VOLUNTEERED: IT VARIED
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:DR5
T:
Did you have lower claims costs on (that project/those projects)?
  1 YES
  2 NO
 3 IF VOLUNTEERED: IT VARIED
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1-3, 7-9
Q:DR6
T:
Overall, how well did the dispute resolution process[es] work-
```

```
[would you say] excellent, good, fair, or poor?
  1 EXCELLENT --> SKIPTO DR7
  2 GOOD --> SKIPTO DR7
  3 FAIR
  4 POOR
  5 IF VOLUNTEERED: IT VARIED
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1-5, 7-9
IF (ANS < 3) SKIPTO DR7
Q:DR6A
T:
Why did the dispute resolution process[es] not work so well?
PROBE: On what issues did it work less well?
OPEN-ENDED
 TYPE EXACT RESPONSE BELOW
I:
opn 13 5 22 60 m n
Q:DR7
Have you ever seen the partnering used to advance one side's
position over the other?
  1 YES
  2 NO
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1,2, 7-9
Q:DR9
T:
Compared to non-partnered projects, to what extent has the dispute
resolution process for partnered projects helped the project team
make the decisions it needed to make in order to complete the
```

project successfully -- a lot, some, a little, or not at all?

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PROBE: By "success" we mean on time, within budget, with high quality and no accidents.
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```
quality and no accidents.

1 A LOT
2 SOME
3 A LITTLE
4 NOT AT ALL
5 IF VOLUNTEERED: IT VARIED, IT DEPENDS

7 REFUSED
8 DON'T KNOW
9 NO ANSWER

I:
Key 1-5, 7-9

Q:FOLLOW1

T:
Have you ever participated in a follow-up, or refresher, partnering
```

1 YES 2 NO --> SKIPTO CLOSE1

workshop later in a project?

7 REFUSED

- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1,2, 7-9

IF (ANS <> 1) SKIPTO CLOSE1

Q:FOLLOW2

T:

How much do you believe that follow-up partnering workshops contribute to ODOT's projects' success - a lot, some, a little, or not at all?

PROBE: By "success" we mean on time, within budget, with high quality and no accidents.

- 1 A LOT
- 2 SOME
- 3 A LITTLE --> SKIPTO FOLLOW4
- 4 NOT AT ALL --> SKIPTO FOLLOW4
- 5 IF VOLUNTEERED: IT VARIES, IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-5, 7-9

```
IF (ANS = 3) SKIPTO FOLLOW4
IF (ANS = 4) SKIPTO FOLLOW4
if (ans > 5) skipto CLOSE1
Q:FOLLOW3
From your experience, how do follow-up partnering workshops
contribute to ODOT's projects' success?
PROBE IF R IS NOT SPECIFIC: What is *most* useful about follow-up
partnering workshops?
OPEN-ENDED
SKIPTO CLOSE1
  TYPE EXACT RESPONSE BELOW
opn 13 5 22 60 m n
Q:FOLLOW4
T:
From your experience, why do follow-up partnering workshops not
contribute to ODOT's projects' success?
PROBE IF R IS NOT SPECIFIC: What is *least* useful about follow-up
partnering workshops?
OPEN-ENDED
 TYPE EXACT RESPONSE BELOW
I:
opn 13 5 22 60 m n
Q:CLOSE1
Have you ever participated in a close-out partnering workshop [in
which participants discuss the lessons they have learned]?
  1 YES
  2 NO --> SKIPTO WHOODOT1
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1,2, 7-9
If (ANS <> 1) SKIPTO WHOODOT1
```

Q:CLOSE2

T:

How much do you believe that close-out partnering workshops contribute to ODOT's projects' success - a lot, some, a little, or not at all?

PROBE: By "success" we mean on time, within budget, with high quality and no accidents.

- 1 A LOT
- 2 SOME
- 3 A LITTLE --> SKIPTO CLOSE4
- 4 NOT AT ALL --> SKIPTO CLOSE4
- 5 IF VOLUNTEERED: IT VARIES, IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-5, 7-9

IF (ANS = 3) SKIPTO CLOSE4

IF (ANS = 4) SKIPTO CLOSE4

Q:CLOSE3

T:

From your experience, how do close-out partnering workshops contribute to ODOT's projects' success?

PROBE IF R IS NOT SPECIFIC: What is *most* useful about close-out partnering workshops?

OPEN-ENDED

SKIPTO WHOODOT1

TYPE EXACT RESPONSE BELOW

I:

opn 13 5 22 60 m n SKIPTO WHOODOT1

Q:CLOSE4

T

From your experience, why do close-out partnering workshops not contribute to ODOT's projects' success?

PROBE IF R IS NOT SPECIFIC: What is *least* useful about close-out partnering workshops?

OPEN-ENDED

TYPE EXACT RESPONSE BELOW

I: opn 13 5 22 60 m n

Q:WHOODOT1

T:

As you know, not everyone who could or should attend the initial partnering workshop for a project actually does. I need to find out how important you believe it is for certain people to attend these workshops in order to get the most effective results. For each one that I read, please tell me if you think it is very important, somewhat important, or not important for a person in that position to attend. First, from ODOT's side, how important do you think it is for the Project Manager to attend the initial partnering workshop for a project? [very important, somewhat important, or not important?]

- 1 VERY IMPORTANT
 2 SOMEWHAT IMPORTANT
 3 NOT IMPORTANT
 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED 8 DON'T KNOW
- 9 NO ANSWER

I: Key 1-4, 7-9

Q:WHOODOT2

T:

What about the Assistant Project Manager?

PROBE: How important do you think it is for the Assistant Project Manager to attend the initial partnering workshop for a project?

PROBE: Do you think it is very important, somewhat important, or not important [for the person in that position to attend the initial partnering workshop] [for a project]?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-4, 7-9

Q:WHOODOT3

T٠

[What about] the Project Designer?

PROBE: How important do you think it is for the Project Designer to attend the initial partnering workshop [for a project]?

PROBE: Do you think it is very important, somewhat important, or not important [for the person in that position to attend the initial partnering workshop] [for a project]?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

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Key 1-4, 7-9

Q:WHOODOT4

T:

[What about] the ODOT Lead Inspector?

PROBE: How important do you think it is for the ODOT Lead Inspector to attend the initial partnering workshop [for a project]?

PROBE: Do you think it is very important, somewhat important, or not important [for the person in that position to attend the initial partnering workshop] [for a project]?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- 3 NOT IMPORTANT
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-4, 7-9

Q:WHOODOT5

T:

Is there any other position or person on ODOT's side who you think should attend the initial partnering workshop for a project?

- 1 YES
- 2 NO --> SKIPTO WHOCON1
- 3 IF VOLUNTEERED: IT DEPENDS

```
7 REFUSED
```

- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-3, 7-9

IF (ANS = 2) SKIPTO WHOCON1

Q:WHOODOT7

T:

Who is that?

OPEN-ENDED

TYPE EXACT RESPONSE BELOW

I:

opn 13 5 22 60 m n

Q:WHOCON1

T٠

Now please think about the contractor's side of a project. I need to find out how important you believe it is for certain people representing the contractor's side to attend the project's initial partnering workshop, in order to get the most effective results. First is the Chief Executive Officer, or someone from that person's staff. Do you think it is very important, somewhat important, or not important for a person in one of those positions to attend?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-4, 7-9

Q:WHOCON2

T:

What about the contractor's Project Manager?

PROBE: How important do you think it is for the contractor's Project Manager to attend the initial partnering workshop [for a project]?

PROBE: Do you think it is very important, somewhat important, or not important [for the person in that position to attend the initial partnering workshop] [for a project]?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

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Key 1-4, 7-9

Q:WHOCON3

T٠

[What about] the contractor's Field Engineer or Project Engineer?

PROBE: How important do you think it is for the contractor's Field Engineer or Project Engineer to attend the initial partnering workshop [for a project]?

PROBE: Do you think it is very important, somewhat important, or not important [for the person in that position to attend the initial partnering workshop] [for a project]?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-4, 7-9

Q:WHOCON4

T:

[What about] the contractor's Superintendent?

PROBE: How important do you think it is for the contractor's Project Manager to attend the initial partnering workshop [for a project]?

PROBE: Do you think it is very important, somewhat important, or not important [for the person in that position to attend the initial partnering workshop] [for a project]?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED

```
8 DON'T KNOW
```

9 NO ANSWER

I:

Key 1-4, 7-9

Q:WHOCON5

T

[What about] the contractor's Foremen or Lead Workers?

PROBE: How important do you think it is for the contractor's Foremen or Lead Workers to attend the initial partnering workshop [for a project]?

PROBE: Do you think it is very important, somewhat important, or not important [for the person in that position to attend the initial partnering workshop] [for a project]?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-4, 7-9

Q:WHOCON6

T:

[What about] people who represent the contractor's skilled laborers?

PROBE: How important do you think it is for people representing the contractor's skilled laborers to attend the initial partnering workshop [for a project]?

PROBE: Do you think it is very important, somewhat important, or not important [for one or more such persons to attend the initial partnering workshop] [for a project]?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-4, 7-9

Q:WHOCON7

T:

Is there any other position or person on the contractor's side who you think should attend the initial partnering workshop for a project?

- 1 YES
- 2 NO --> SKIPTO WHOTHER1
- 3 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-3, 7-9

IF (ANS = 2) SKIPTO WHOTHER1

IF (ANS > 3) SKIPTO WHOTHER1

Q:WHOCON8

T:

Who is that?

OPEN-ENDED

TYPE EXACT RESPONSE BELOW

ŀ

opn 13 5 22 60 m n

Q:WHOTHER1

T:

Last, please think about the others involved in construction projects, and how important it is for them to attend a project's initial partnering workshop in order to get the most effective results. First is a representative from the Federal Highway Administration. Do you think it is very important, somewhat important, or not important for someone from FHWA to attend?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I

Key 1-4, 7-9

Q:WHOTHER2

T٠

[What about] people who represent the subcontractors?

PROBE: How important do you think it is for people representing the subcontractors to attend the initial partnering workshop [for a project]?

PROBE: Do you think it is very important, somewhat important, or not important [for one or more such persons to attend the initial partnering workshop] [for a project]?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

T

Key 1-4, 7-9

Q:WHOTHER3

T٠

[What about] local public officials?

PROBE: How important do you think it is for local public officials to attend the initial partnering workshop [for a project]?

PROBE: Do you think it is very important, somewhat important, or not important [for one or more such persons to attend the initial partnering workshop] [for a project]?

- 1 VERY IMPORTANT
- 2 SOMEWHAT IMPORTANT
- **3 NOT IMPORTANT**
- 4 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-4, 7-9

Q:WHOTHER4

T:

[What about] representatives from the utilities?

PROBE: How important do you think it is for representatives from the utilities to attend the initial partnering workshop [for a project]?

```
PROBE: Do you think it is very important, somewhat important, or not important [for one or more such persons to attend the initial partnering workshop] [for a project]?
```

```
1 VERY IMPORTANT
2 SOMEWHAT IMPORTANT
3 NOT IMPORTANT
4 IF VOLUNTEERED: IT DEPENDS
7 REFUSED
8 DON'T KNOW
9 NO ANSWER
```

I

Key 1-4, 7-9

Q:WHOTHER5

T:

Is there any other position or person that I did not mention who you think should attend the initial partnering workshop?

- 1 YES 2 NO --> SKIPTO COMPAR1 3 IF VOLUNTEERED: IT DEPENDS
- 7 REFUSED 8 DON'T KNOW 9 NO ANSWER

I:

Key 1-3, 7-9 IF (ANS = 2) SKIPTO COMPAR1 IF (ANS > 6) SKIPTO COMPAR1

Q: WHOTHER6

T:

Who is that?

PROBE: What additional position or person do you think should attend the initial partnering workshop who I did not mention?

OPEN-ENDED ROGRAMMER NOTE: IF NUMNON EQ 0, SKIPTO SUMM1

TYPE EXACT RESPONSE BELOW

I:

opn 13 5 22 60 m n IF (NUMNON = 0) SKIPTO SUMM1

Q:COMPAR1

T:

Now I would like you to compare your experiences on partnered and non-

partnered projects. Overall, compared to non-partnered projects, do you believe that partnering improves the quality of the finished product?

```
1 YES
2 NO--> SKIPTO COMPAR2

7 REFUSED
8 DON'T KNOW
9 NO ANSWER

I:
Key 1,2, 7-9
IF (ANS <> 1) skipto COMPAR2
```

Q:COMPAR1A

T٠

How often do you believe that partnering improves the quality of the finished product -- sometimes, most of the time, or always?

- 1 SOMETIMES
 2 MOST OF THE TIME
 3 ALWAYS
 7 REFUSED
 8 DON'T KNOW
 9 NO ANSWER

 I:
 Key 1-3, 7-9
- Q:COMPAR2

T:

Overall, compared to non-partnered projects, do you believe that partnering improves work zone safety on a project?

```
1 YES
2 NO--> SKIPTO COMPAR3

7 REFUSED
8 DON'T KNOW
9 NO ANSWER

I:
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO COMPAR3
```

Q:COMPAR2A

T:

How often do you believe that partnering improves work zone safety on a project?

```
1 SOMETIMES
  2 MOST OF THE TIME
 3 ALWAYS
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:COMPAR3
T:
[Overall,] [compared to non-partnered projects,] do you believe that
partnering improves workers' safety?
  1 YES
 2 NO--> SKIPTO COMPAR4
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO COMPAR4
Q:COMPAR3A
How often do you believe that partnering improves workers' safety?
PROBE: sometimes, most of the time, or always
  1 SOMETIMES
  2 MOST OF THE TIME
  3 ALWAYS
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:COMPAR4
T:
[Overall,] [compared to non-partnered projects,] do you believe that
partnering empowers the project team to make the decisions they need
to make?
```

PROBE: sometimes, most of the time, or always

```
1 YES
  2 NO--> SKIPTO COMPAR5
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO COMPAR5
Q:COMPAR4A
How often do you believe that partnering empowers the project team
to make the decisions they need to make?
PROBE: sometimes, most of the time, or always
  1 SOMETIMES
  2 MOST OF THE TIME
  3 ALWAYS
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:COMPAR5
[Overall,] [compared to non-partnered projects,] do you believe that
partnering improves the project team's ability to meet project
schedules?
  1 YES
  2 NO--> SKIPTO COMPAR6
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1,2, 7-9
IF (ANS <> 1) Skipto COMPAR6
Q:COMPAR5A
How often do you believe that partnering improves the project team's
ability to meet project schedules?
  1 SOMETIMES
```

2 MOST OF THE TIME

```
3 ALWAYS
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:COMPAR6
[Overall,] [compared to non-partnered projects,] do you believe that
partnering reduces the number of claims on projects?
  1 YES
  2 NO--> SKIPTO COMPAR7
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1,2, 7-9
IF (ANS <> 1) skipto COMPAR7
Q:COMPAR6A
How often do you believe that partnering reduces the number of
claims on projects?
  1 SOMETIMES
  2 MOST OF THE TIME
  3 ALWAYS
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:COMPAR7
T:
[Overall,] [compared to non-partnered projects,] do you believe that
partnering reduces the size of claims on projects?
  1 YES
  2 NO--> SKIPTO SUMM1
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
```

```
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO SUMM1
Q:COMPAR7A
How often do you believe that partnering reduces the size of claims
on projects?
  1 SOMETIMES
  2 MOST OF THE TIME
  3 ALWAYS
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:SUMM1
Overall, how often do you believe that the ODOT partnering program
has been beneficial for ODOT -- never, sometimes, most of the time,
or always?
  1 NEVER
  2 SOMETIMES
  3 MOST OF THE TIME
 4 ALWAYS
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1-4, 7-9
Q:SUMM1A
Why do you say that?
OPEN-ENDED
 TYPE EXACT RESPONSE BELOW
opn 13 5 22 60 m n
Q:SUMM2
```

T:

Overall, how often do you believe that the ODOT partnering program has been beneficial for contractors?

PROBE: never, sometimes, most of the time, or always? 1 NEVER 2 SOMETIMES 3 MOST OF THE TIME 4 ALWAYS 7 REFUSED 8 DON'T KNOW 9 NO ANSWER I: Key 1-4, 7-9 Q:SUMM2A Why do you say that? OPEN-ENDED TYPE EXACT RESPONSE BELOW I: opn 13 5 22 60 m n Q:SUMM3 Do you believe partnering should be used on all ODOT projects? 1 YES --> SKIPTO MEASUR1 2 NO 7 REFUSED 8 DON'T KNOW 9 NO ANSWER I: Key 1,2, 7-9 IF (ANS = 1) SKIPTO MEASUR1 Q:FACTOR1 T: I need to ask you some questions about what factors you believe should influence whether ODOT projects should be partnered. The first one is project size. Do you believe project size should affect whether an ODOT project is partnered?

1 YES

2 NO--> SKIPTO FACTOR2

```
7 REFUSED
  8 DON'T KNOW
 9 NO ANSWER
I:
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO FACTOR2
Q:FACTOR1A
T:
How [should it affect whether an ODOT project is partnered]?
OPEN-ENDED
 TYPE EXACT RESPONSE BELOW
opn 13 5 22 60 m n
Q:FACTOR2
Do you believe previous experience between ODOT and contractor
personnel should affect whether an ODOT project is partnered?
  2 NO--> SKIPTO FACTOR3
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO FACTOR3
Q:FACTOR2A
How [should it affect whether an ODOT project is partnered]?
OPEN-ENDED
  TYPE EXACT RESPONSE BELOW
I:
opn 13 5 22 60 m n
Q:FACTOR3
T:
Do you believe a project's schedule and duration should affect
```

```
whether an ODOT project is partnered?
  1 YES
 2 NO--> SKIPTO FACTOR4
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO FACTOR4
Q:FACTOR3A
T:
How [should it affect whether an ODOT project is partnered]?
OPEN-ENDED
 TYPE EXACT RESPONSE BELOW
opn 13 5 22 60 m n
Q:FACTOR4
Do you believe an urban or rural location should affect whether an
ODOT project is partnered?
  1 YES
 2 NO--> SKIPTO FACTOR5
  7 REFUSED
  8 DON'T KNOW
 9 NO ANSWER
I:
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO FACTOR5
Q:FACTOR4A
T:
How [should it affect whether an ODOT project is partnered]?
OPEN-ENDED
 TYPE EXACT RESPONSE BELOW
```

opn 13 5 22 60 m n

```
Q:FACTOR5
```

T:

Is there anything else that you believe should affect whether an ODOT project is partnered?

1 YES

2 NO--> SKIPTO MEASUR1

7 REFUSED

8 DON'T KNOW

9 NO ANSWER

I:

Key 1,2, 7-9

IF (ANS <> 1) SKIPTO MEASUR1

Q:FACTOR5A

T:

What is that?

OPEN-ENDED

TYPE EXACT RESPONSE BELOW

I:

opn 13 5 22 60 m n

Q:MEASUR1

T:

Now I'd like you to think about how the effectiveness of partnering could be measured when you are actually carrying out a project in the field. Do you think that the number of change orders would be an accurate indicator of partnering's effectiveness?

1 YES

2 NO

3 IF VOLUNTEERED: IT DEPENDS, MAYBE

7 REFUSED

8 DON'T KNOW

9 NO ANSWER

т.

Key 1-3, 7-9

Q:MEASUR2

T:

Do you think that cost growth due to change orders would be an accurate indicator of partnering's effectiveness?

1 YES

```
2 NO
  3 IF VOLUNTEERED: IT DEPENDS, MAYBE
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:MEASUR3
T:
What about time extensions due to change orders?
PROBE: Do you think this would be an accurate indicator of
partnering's effectiveness [when you are actually carrying out a
project in the field]?
  1 YES
  2 NO
  3 IF VOLUNTEERED: IT DEPENDS, MAYBE
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:MEASUR4
[What about] number of claims?
PROBE: Do you think this would be an accurate indicator of
partnering's effectiveness [when you are actually carrying out a
project in the field]?
  1 YES
  2 NO
  3 IF VOLUNTEERED: IT DEPENDS, MAYBE
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1-3, 7-9
Q:MEASUR5
[What about] claims costs?
```

PROBE: Do you think this would be an accurate indicator of

```
project in the field]?
  1 YES
  2 NO
  3 IF VOLUNTEERED: IT DEPENDS, MAYBE
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:MEASUR6
T:
[What about] liquidated damage costs?
PROBE: Do you think this would be an accurate indicator of
partnering's effectiveness [when you are actually carrying out a
project in the field]?
  1 YES
  2 NO
  3 IF VOLUNTEERED: IT DEPENDS, MAYBE
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:MEASUR7
T:
[What about] ODOT's project administration costs?
PROBE: Do you think this would be an accurate indicator of
partnering's effectiveness [when you are actually carrying out a
project in the field]?
  1 YES
  2 NO
 3 IF VOLUNTEERED: IT DEPENDS, MAYBE
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1-3, 7-9
Q:MEASUR8
```

partnering's effectiveness [when you are actually carrying out a

T:

[What about] contractors' administrative or overhead costs?

PROBE: Do you think this would be an accurate indicator of partnering's effectiveness [when you are actually carrying out a project in the field]?

- 1 YES
- 2 NO
- 3 IF VOLUNTEERED: IT DEPENDS, MAYBE
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

Ţ.

Key 1-3, 7-9

Q:MEASUR9

Т٠

[What about] time needed to resolve escalated issues?

PROBE: Do you think this would be an accurate indicator of partnering's effectiveness [when you are actually carrying out a project in the field]?

- 1 YES
- 2 NO
- 3 IF VOLUNTEERED: IT DEPENDS, MAYBE
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

I:

Key 1-3, 7-9

Q:OWNEXP1

т٠

Have you ever been involved in a successful project that had unsuccessful partnering?

PROBE: By "unsuccessful partnering" we mean communication breakdown, poor teamwork, poor dispute resolution process.

PROBE: By "successful project" we mean on time, within budget, with high quality and no accidents.

- 1 YES
- 2 NO --> SKIPTO OWNEXP2
- 7 REFUSED
- 8 DON'T KNOW
- 9 NO ANSWER

```
I:
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO OWNEXP2
Q:OWNEXP1A
Please tell me something about that, like how did that happen?
OPEN-ENDED
  TYPE EXACT RESPONSE BELOW
I:
opn 13 5 22 60 m n
Q:OWNEXP2
T:
Have you ever been involved in a unsuccessful project that had
successful partnering?
PROBE: By "successful partnering" we mean better communications,
better teamwork, increased trust, improved dispute resolution
process.
PROBE: By "unsuccessful project" we mean not on time, not within
budget, with less quality and poor safety.
  1 YES
  2 NO --> SKIPTO OWNEXP3
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO OWNEXP3
Q:OWNEXP2A
Please tell me something about that [like how did that happen]?
OPEN-ENDED
 TYPE EXACT RESPONSE BELOW
opn 13 5 22 60 m n
Q:OWNEXP3
```

```
Have you ever declined the opportunity to participate in partnering
on a project?
  1 YES
 2 NO --> SKIPTO OWNEXP4
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
I:
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO OWNEXP4
Q:OWNEXP3A
T:
Why?
PROBE: Is there anything else?
OPEN-ENDED
 TYPE EXACT RESPONSE BELOW
I:
opn 13 5 22 60 m n
Q:OWNEXP4
Have you ever used partnering processes or techniques on work
projects where partnering was not required?
  1 YES
  2 NO --> SKIPTO OWNEXP5
  7 REFUSED
  8 DON'T KNOW
  9 NO ANSWER
Key 1,2, 7-9
IF (ANS <> 1) SKIPTO OWNEXP5
Q:OWNEXP4A
What techniques did you use?
PROBE: What has been the single, most valuable partnering process or
technique for you?
```

OPEN-ENDED

TYPE EXACT RESPONSE BELOW

I:

opn 13 5 22 60 m n

Q:OWNEXP5

Т٠

What techniques do you use to get commitment from all individuals to make partnering work?

PROBE: Is there anything else?

PROBE: What techniques did you try?

OPEN-ENDED

TYPE EXACT RESPONSE BELOW

Ţ.

opn 13 5 22 60 m n

Q:SUMM4

T:

I'd like to end the survey by asking you, what aspects of partnering work well on a project, based on your experiences?

PROBE: What is the one best thing about partnering?

PROBE: Is there anything else?

OPEN-ENDED

TYPE EXACT RESPONSE BELOW

T

opn 13 5 22 60 m n

Q:SUMM5

T

What aspects of partnering present challenges on a project, based on your experiences?

PROBE: Is there anything else?

OPEN-ENDED

TYPE EXACT RESPONSE BELOW

```
opn 13 5 22 60 m n
Q:SUMM7
If there were two things you could change or improve about
partnering, what would those be?
PROBE: Is there anything else?
OPEN-ENDED
  TYPE EXACT RESPONSE BELOW
opn 13 5 22 60 m n
Q:ENDING
T:
That is the end of the survey. On behalf of ODOT, I'd like to thank
you sincerely for your time and opinions on these questions. Good-
bye.
PRESS 1
Key 1
Q:INTOBS
T:
INTERVIEWER OBSERVATIONS
I:
opn 13 5 22 60 m n
CPL
DISPOS = 26
ENDQUEST
Q:NOQAL
I'm sorry. I can only interview people who have worked on a formally
partnered ODOT project. I'm sorry to have bothered you.
I:
KEY 1
```

DISPOS = 22