

# LCB Career Services Fall Highlights

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COLLEGE OF  
BUSINESS

University of Oregon

## LCB Students: Greetings & Happy New Year!

With the arrival of 2006, it's time to reflect upon both the accomplishments of fall term as well as the exciting career events and services that winter term will bring. As of August 2005, the LCB Career Services staff became complete with the arrival of Kristin Grieger, Assistant Director for Career Advising. September saw the arrival of student staff, and fall term proceeded with a variety of events, programs, and individual services for students enrolled in the Undergraduate Program, MAcc Program and MBA Program. This newsletter reviews many of the office services and programs offered during fall to assist students with the career planning and job/internship search process.

If you missed anything, don't worry; we've got many more programs and services to help you with your job search skills, networking and career exploration. To reserve a seat, log-on to Blackboard and go to the Career Services page located in your program site area to select the events and programs of interest to you. To get personal assistance with your job or internship search, arrange an individual appointment with Kristin, Bill Sherman, or me. Stop by 240 Lillis or call 346-3301 to schedule your meeting. We're looking forward to seeing you soon!

Best wishes,  
James Chang, Director

## LIFE AFTER LCB: Professionals share advice for college to work transition

On Wednesday October 19, four busy professionals took time out to talk to a packed room of business students about how they transitioned from college life to work life and what they learned along the way. The evening began with snacks and chitchat in Career Services, followed by a panel discussion moderated by Anne Forrestel and James Chang. Students then had the opportunity to ask questions from the floor. Panelists shared their stories, their passions, and advice for navigating life beyond Lillis. While each panelist had a different perspective, all agreed on several points.

- Life is a journey, not a destination. It is important to have goals, but it is equally important to enjoy the process of achieving them.



(Left to right) Anne Forrestel, Ame Arden, Steve Fein, Kimberly Thale, Mark F. Herbert, & James Chang

- For any job you're applying for, know how to answer the question, "Out of 10 applicants with the same qualifications and experience, why should we pick you?"
- Practice making small talk with people you don't know so you can become comfortable in networking and interview situations. This is an extremely important skill that will serve you well no matter where you go.

...Continued on page 2

## Highlights of Companies Hiring UO Grads

Accredited Home Lenders (UG)  
Adair Homes (UG)  
Addresses.com (UG)  
Adidas US (G)  
Agnew Tech II (UG)  
American Express Financial (UG)  
AXA Advisors (UG)  
Bear Creek (UG)  
BN Research (UG)  
Broad Base Programs (UG)  
Bullfrog Enterprises (UG)  
CA Bureau of State Audits (UG)  
Capital Pacific (UG)  
CGI-AMS (G)  
Citifinancial (G)  
Communication Crew (G)  
Conrad & Associates (UG)  
Costco Wholesaler (UG)  
Country Insurance (UG)  
CRESA (UG)  
D&D Adventures (UG)  
D.A. Davidson (UG)  
Dell Corp. (UG)  
Deloitte & Touche LLP (UG)  
DHL Worldwide Express (UG)  
Enterprise Rent-A-Car (UG)  
Epic Systems Corporation (UG)  
EquisCorp Commercial R.E. (UG)  
Ernst & Young (UG) (G)  
ESCO (UG)  
Extreme Networks (G)  
Farmers (UG)  
Ferguson Enterprises (UG)  
First American Title (UG)  
First Investors Corporation (UG)  
Flexcar (G)  
Fordham University (UG)  
Fred Meyer (UG)  
Freightliner (G)  
Golden State Warriors (UG)  
Golden Temple (UG)  
Grant Thornton LLP (UG)  
Hanover Partners (G)  
Henry V Events/Nike events (UG)  
Hertz (UG)  
Hewlett Packard (G)  
Hilton (UG)  
Hollister Company (UG)  
Intel (UG) (G)  
Isler & Co. (UG) (G)  
J. P. Capital Management (UG)  
JC Penney (UG)  
Jeld-Wen (UG) (G)  
John Hancock Financial Network (UG)  
Jones & Roth (UG) (G)  
JP Morgan Chase (UG)  
Jumpstart Digital Marketing (UG)  
Knowledge Learning Corporation (G)  
Korean Ministry of Info (G)  
KPMG (UG) (G)  
Kernutt, Stokes, Brandt & Co. (G)  
La Mesa RV (UG)  
Language Learning Solutions (UG)  
Levi Strauss (UG)  
LibertyBank (G)  
Lithia Toyota (UG)  
Long Beach Armada (UG)  
Los Alamitos Race Track (UG)  
LSI Logic Corp (G)

## Bend Venture Conference Offers Insights into the World of Entrepreneurs

In pursuit of the ever elusive combination of learning opportunities and good fun, nine first and second year MBAs traveled across the Cascades for the second annual Bend Venture Conference, October 13-14. This trip included a visit to a fuel-cell manufacturer, a happy hour discussion with a local entrepreneur, and a day of conference activities that highlighted the vibrancy of the central Oregon economy and offered real world networking and business education.

Upon arriving in Bend, the group visited the facilities of IdaTech, a Bend based fuel-cell development and manufacturing company. The tour of the facility exposed students to the cutting edge energy technology and challenges of making a new technology commercially successful.

Following IdaTech, it was off to downtown Bend for a chat with Darrin Wittwer, a Bend based entrepreneur who runs the worldwide language translation company, Verbatim Solutions. Darrin shared his experiences and some advice with students over dinner and a few local microbrews.

On Friday, the Bend Venture Conference offered an opportunity for students to learn more about central Oregon, explore the venture capital process, and practice their networking skills. A panel of venture capitalists offered some insights to the audience of entrepreneurs, angel investors, and others. Throughout the day, several early stage companies with unique strengths and challenges presented their business plan to this panel of investors. Watching others in action is a fantastic way to learn what works and what doesn't, and every presentation reflected a little bit of both. In the afternoon, a trio of local Bend business men presented their success stories to reinforce the notion that Bend is a great place to start and grow a business. As the conference adjourned, it was off to the reception for more networking.

For all who attended, the trip was a great educational experience about the challenging world of entrepreneurship. Attendees gained exposure to the vibrant economic reality of Bend and central Oregon, while showcasing their talents and making connections with the business community.

## Life After LCB (cont. from page 1)

- A career is built over a lifetime. Don't get hung up on milestones or whether you're where you "should" be. If you have a vision of what you want, you will achieve it.

One of the key points that emerged is that different industries look for different attributes in their employees. An ideal employee for a software start-up may stick out like a sore thumb in consulting services. The panelists and some of their ideal employee characteristics are listed below.

### Ame Arden, PR/ Marketing/Sales for Knowledge Metrics

"Target employee traits: creativity, innovation, and the willingness to take risks."

### Mark F. Herbert, Vice President, Staff and Organizational Development for Oregon Community Credit Union

"Target employee: Someone who's engaged and present and able to identify what he or she will bring to the table."

### Steve Fein, CPA Tax Services Manager for Moss Adams LLP

"Target employee traits: Great communication skills and the ability to develop relationships while maintaining professionalism even in uncomfortable situations."

### Kimberly Thale, Athlete Relations for Nike Inc.

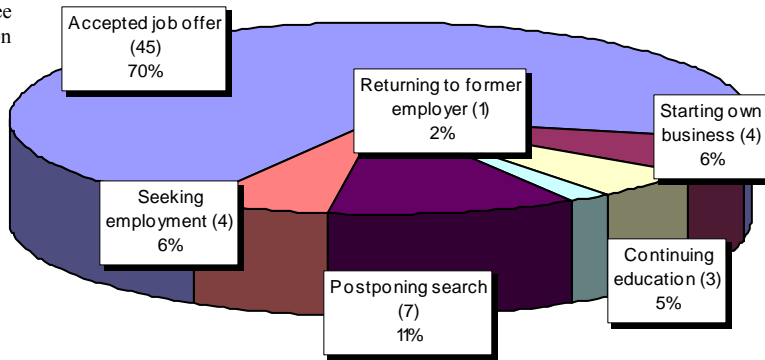
"Target employee characteristics: Great communication skills and the drive to do whatever it takes to get the job done."

# Employment Statistics for the Class of 2005

## MBA

Average Salary (37)	\$57,024	Total number of students in program	64
Median Salary	\$53,000	Number of students seeking employment	49
Range	\$42,000-\$110,000	% Employed at 3 month (of those seeking)	92%

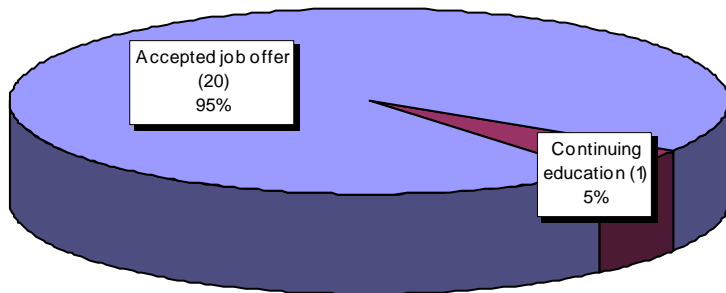
Actual numbers at three months after graduation



## MAcc

Average Salary (16)	\$43,000	Total number of students in program	21
Median Salary	\$43,000	Number of students seeking employment	20
Range	\$36,000-\$48,000	% Employed at 3 month (of those seeking)	100%

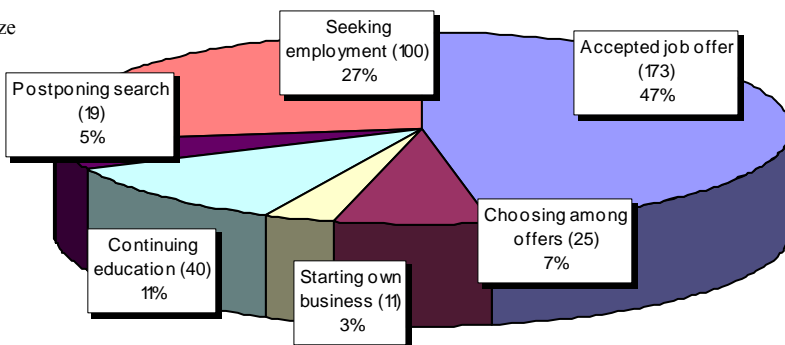
Actual numbers at three months after graduation



## Undergraduate

Average Salary (122)	\$37,736	Total number of graduates	479
Median Salary	\$37,000	Number of respondents	368 (77%)
Range	\$15,000-\$125,000	% Employed at three months	66%

(#) Sample size at graduation



## Highlights of Companies Hiring UO Grads

- Lucy (G)
- Lunar Logic (UG)
- Macy's (UG)
- Merrill Lynch (UG)
- Mitsubishi Motors North Am. (G)
- Morgan Stanley (UG)
- Moss Adams (UG) (G)
- New York Life (UG)
- Nike (UG) (G)
- Nordstrom (UG)
- NW Mutual Financial Networks (UG)
- Oakland Athletics (UG)
- Octagon (G)
- Office of Senator Gordon Smith (UG)
- Onvia (UG)
- Oregon Army National Guard (UG)
- Oregon Sports Authority (UG)
- Orlando Magic (G)
- Pension Consulting Alliance (G)
- People Inc of Southwest Virginia (G)
- Perkins & Company (UG) (G)
- Plan Express Inc. (UG)
- Portland General Electric (UG)
- PricewaterhouseCoopers (UG) (G)
- Primerica Financial (UG)
- Proflig Software (G)
- Rapid Refill Ink International (UG)
- Regional Broad Base Programs (UG)
- Remedy Staffing (UG)
- S.R. Smith (UG)
- Safeway (UG)
- Sanoa Communications (UG)
- SAP Germany (G)
- Scharpf Investments (UG)
- Schwans (UG)
- Seattle Supersonics (UG)
- Sedo (UG)
- SpaceKraft (UG)
- SPARQ (G)
- Specialized Bicycle Comp. (G)
- Spirit Leatherworks (UG)
- SS+K (UG)
- Standard Bay (UG)
- Starbucks (UG) (G)
- State Farm (UG)
- Stockamp Assoc (UG)
- Symantec (UG)
- Tampa Bay Buccaneers (UG)
- Target Corp. (UG)
- Technocom (UG)
- The Idea Agency (G)
- The Randall Group (UG)
- The Ulum Group (UG)
- Thomson Grass Valley (UG)
- TrafficLeader (UG) (G)
- Tri-City Americans (UG)
- Umpqua Bank (UG)
- Unicru (G)
- United States Gypsum Company (UG)
- University of Oregon (UG) (G)
- US Army/US Marine Corps (UG)
- US Bank (UG)
- Van Auker Properties (UG)
- Vector Marketing (UG)
- Venture Data (UG)
- VISA International (G)
- Walt Disney World (UG)
- Washington Mutual (UG)
- Wells Fargo Bank (UG)

## LCB Visits Best of Breed for Local and Global Companies

The LCB Career Services Office organizes company site visits throughout the year to give MBA students an opportunity to explore various industries, careers, and company cultures. These trips also give companies the opportunity to meet our quality students.

This fall Career Services put a different spin on the company site-visit by focusing on one company for an entire trip. This new format gave students the opportunity to see the breadth of needs and skills across an organization as well as the chance to have some casual interaction with employees and executives over lunch or refreshments.

Two trips took place this fall. Late in October, 14 students visited with officers from Pacific Continental Bank located here in Eugene and in mid November, 25 students made the trip to Hillsboro, OR to visit with Intel for an afternoon. Both trips were received well by the students and the companies.

### Pacific Continental Bank

PCB's Mitch Hagstrom, the EVP of Lane County Operations, hosted Gs for the afternoon at the #1 ranked company to work for in Oregon for its size. The schedule was packed with executive speakers presenting on topics including the PCB culture and organization, bank marketing, finance and mergers, and the heart of the business – SBA loans. Students were provided with refreshments and taken on a tour of the "secret" back office operations of the bank. The afternoon was very interactive as students were able to pose questions and engage

in dialogue throughout the day. The visit ended with all the PCB presenters returning to mix and mingle with the students.

### Intel

The afternoon started with lunch hosted by Intel at the on-site cafeteria. Current Intel employees who are also UO alumni joined groups of students for a casual and candid question and answer opportunity during lunch. After a tour of the famous Intel cubes, Skip Sponsel, World Wide Business Development Manager for Intel Capital and our emcee for the afternoon, kicked off presentations with an overview of Intel. Other presentations included the HR function, marketing at Intel, a discussion of the Product Marketing Engineer and Technical Marketing Engineer roles, corporate finance, and a discussion regarding Intel Capital and business development. Students were quick to mention the trip was a great success and Intel was a wonderful host.

### Upcoming Trips:

Career Services will be planning additional trips for MBA students during the winter and spring terms. Companies that have committed for this school year include Weiden & Kennedy, Norm Thompson, Pacific Crest, and Widmer Brothers. Our next trip will take place on January 27<sup>th</sup>, so mark your calendars and watch for information about that trip near the beginning winter term!

If you have ideas for companies to visit on future trips, please email Sarah Hutchinson at [shutchinson@oregonmba.com](mailto:shutchinson@oregonmba.com)



**Mick Reynolds, CFO (far left), and Mitch Hagstrom, Executive Vice President of Pacific Continental Bank (3rd from left), pose with the group from the Lundquist College of Business**

## Improve Your Networking Skills

Despite what your mother may have told you, talking to strangers can be very valuable, especially when it comes to career exploration and seeking out internship or job opportunities. Below are some helpful hints for improving your networking skills.

- Think of some all-purpose conversation topics to use in a variety of different contexts, such as current events or sports, to fill those gaps in conversation.

- Prepare a 30-60 second commercial about yourself to give people you meet some context for who you are and what you want to achieve. This will help them help you.
- Don't forget to ask people about themselves and be sure to listen actively to their responses.
- Most importantly, practice, practice, practice. A good way to accomplish this is to attend an event where you won't know anyone and spend an hour or two meeting people. This can help you improve your confidence and feel comfortable starting conversations with new people.

## Industry Leaders on Campus



*Hank Hoell, COO of Liberty Bank, visited the LCB on November 3rd to have lunch and a Round Table discussion with MBA and undergraduate students*

As part of the Industry Leader Speaker Series, the Lundquist College of Business welcomed Hank Hoell, COO of Liberty Bank, to the campus in November. Hank met with a group of MBA students and a group of undergraduate students over the course of three hours. To say Hank spoke to students would be something of a misnomer as he began his two talks by having students pledge that his session would not be a monologue, but would instead be full of student interaction and questions.

Hank and the students talked about everything from the state of banking in Oregon to how to choose a career path. Students left the talk with a new impression of the banking industry and additional guidance for their own careers.

The Industry Leader Speakers Series will have five more guest speakers throughout winter and spring terms. Potential future speakers include Steve Schreck, Business Manager with Boeing, Terry McDonald, Executive Director of St. Vincent-DePaul Charities, David Haslip with Deloitte & Touche and Anne Marie Levis with Funk-Levis Associates Marketing.

As a goal of the Industry Leader Speaker Series, our guests will discuss their careers, industries, and career advice. If there are any speakers or industries you would like to see, please email Chris Amistadi at [csgtf2@uoregon.edu](mailto:csgtf2@uoregon.edu). He will try to accommodate your request. We look forward to seeing you at our next speaker event!

## BA 352 Students Apply Communication Skills to Job Search Tools

At any given moment, the employer of your dreams might ask you for your resume. Are you ready to hand it over with an internship or job on the line?

BA 352, which focuses on communication and leadership skills, helps students feel confident in answering “yes” to the question above. The course incorporates presentations by Career Services on resume and interview preparation. The resume writing component is specifically designed to ensure that all newly admitted students to the LCB have a strong, detailed, and results oriented resume that they can give to an employer at a moment’s notice.

This term, Kristin Grieger paired with each of the Career Services Graduate Assistants—Chris Amistadi, Sarah

Hutchinson, and Kate Niedermeyer—to present to BA 352’s six sections.

Students were instructed on appropriate formatting and effective strategies for presenting their experience to make their abilities and potential contributions clear to employers.

Students submitted an experience section and a full resume, receiving feedback on both by the Graduate Assistants. More than 180 students received instruction for resume development. A total of 360 reviews were completed by the GTFs!

Even if you are not in a BA352 class, you can still have your resume critiqued. Stop by 240 Lillis during regularly scheduled drop in hours or set up an appointment through the receptionist.

## Companies Interviewing Fall 2005 in the Lillis Interview Suite

### Wal-Mart Stores

- Inventory Staff Auditor

### Intel

- Finance Analyst

### Gefen Mesher and Company

- Staff Accountant

### Jones & Roth

- Staff Accountant

### Isler & Co. LLC

- Staff Accountant

### Ernst & Young LLP

- Business Risk Services
- Assurance & Advisory Business Service Audit Staff, Asset Management
- Assurance & Advisory Business Services Staff
- Assurance & Advisory Business Services Intern
- Tax Minimization Staff-Tax Consulting
- Tax Minimization Intern-Tax Consulting
- Technology & Security Risk Services

### KPMG LLP

- Audit Associate
- Tax Associate

### PriceWaterhouseCoopers

- Systems Process Assurance Associate
- Tax Associate
- Tax Associate Internship
- Assurance Associate

### Moss Adams LLP

- Staff Accountant
- Staff Accountant Intern

### Deloitte & Touche

- Staff Auditor

### Grant Thornton LLP

- Assurance/Tax Associate

### Alten Sakai & Company LLP

- Staff Accountant

### Jeld-Wen

- Management Trainee

### Lincoln Partners

- Financial Analyst

## “Why Should I Hire You?” Fall 2005 Workshops

Applicants must be able to answer this question through resumes, cover letters and interviews to clinch success in the internship or job search. To prepare undergraduates, MAcc, and MBA students for this challenge, LCB Career Services offered a variety of skill building workshops throughout fall term:

### Workshops for Undergraduates and MAccs:

- **Employer Buzzwords 101** explored common phrases used by recruiters to assess candidates.
- **Effective Interviewing** highlighted key strategies to help with preparation, including conducting company research.
- **Job Search Strategies** emphasized the importance of not relying solely on reactive strategies such as job postings. It’s critical to also use proactive strategies like networking.
- **Resumes and Cover Letters that Make the Cut** reminded students that the resume is a marketing tool, not an historical document. Always tailor resumes to reflect what is most relevant to the employer.

### Clinics for MBAs and MAccs:

- **Positioning your Skill Assets to your Ideal Job** gave students practice at identifying and presenting their skills through oral and written communication.
- **Researching Employers** provided tactics for identifying, researching and contacting employers for internships and full time positions.
- **Internship Advice from Second Year MBAs** gave first year MBAs a chance to hear what worked and what didn’t for their internship search process.
- **Networking Cocktail Hour** helped MBAs perfect networking skills while balancing a drink and a plate of chicken wings.

**Job Search Considerations for International Students** was presented by Career Services and the Office of International Programs (OIP) to focus on the preparation needs specific to this group of students.

If you missed any of these workshops, more are scheduled for winter term. See page 8 for details.

## Alumni Career Panel Shares Tips for Success

The 2005 MBA Alumni Panel was not only informative, but also entertaining. The six panelists had their audience in stitches, from recaps of various bad interviews (one that lasted less than 2 minutes) to other spectacular failures, umm... I mean “learning experiences”. In between laughs, the alums shared the following advice:

- Learn to identify what your strengths are and build on them. It’s better to be the best at what you do well than mediocre at a lot of things.
- Know yourself. You will not do yourself any favors by getting a job in either a function or a company with which you don’t mesh.
- Interviews are extremely important. Do your research about the company and be able to present yourself accurately so that the interviewer can see what you have to offer and whether you will fit in with his/her company.
- Grades aren’t the only things that matter. It’s important to take advantage of those networking and development opportunities can benefit you throughout your career.

- Don’t be afraid to fail. School is a safe environment where you can afford to take risks. The workplace is not as safe, so use this opportunity to push your limits.

### Panelists

**Eliza Bailey**, Vice President for Pension Consulting Alliance (PCA), a Portland investment consulting company

**Chad Barczak**, Online Marketing Manager at Palo Alto Software in Eugene and co-owner of IDX, Inc., a real estate marketing and data management company

**Dan Conway**, a Warsaw graduate who currently works in finance at Columbia Sportswear Company

**Sadie Dressekie**, Marketing Director for Arlie & Company, a Eugene land developer

**Mark Ruckwardt**, Operations Manager for the University of Oregon Athletic Department

**Mark Wall**, Sr. Controls Analyst for Intel’s Technology Manufacturing Group



(Left to right)  
**Mark Wall,**  
**Mark Ruck-**  
**wardt, Eliza**  
**Bailey, Sadie**  
**Dressekie, and**  
**Dan Conway**

# Career Services Welcomes First Sustainability Coordinator

Daniel Henderson comes to Career Services in his second year of the MBA Program. He has been very involved in coordinating the Sustainable Advantage Conference (formerly the Sustainable Business Symposium) during his time at the Lundquist College. Daniel proposed a work-study position to help identify career opportunities relating to sustainable business. His proposal was accepted, and we are happy to welcome him as our Sustainability Coordinator.

Daniel has been busy developing databases of companies, contacts, books, websites and other resources to help students learn more about businesses engaging in sustainable practices. He also holds walk-in office hours in the Career Services office on Tuesdays and Thursday from 11:30am-2pm to talk with students about what sustainable business aspects they are interested in and what steps to take to reach their goals.

Daniel regularly sends out news on sustainability jobs, internships, and activities. To join his email listing, send him an email at dhenderson@oregonG.com. He can provide you with information on businesses involved in sustainable practices, contacts in your area of interest, and other tools to help you research and target a career in sustainable business.

Below is a short list of some of the Northwest companies involved in sustainable practices that Daniel has been researching. For more information, visit Daniel's office hours or the Career Services area of your program site on Blackboard.

**Nike • Intel, Inc. • SeQuant Biofuels  
Weyerhaeuser • ShoreBank Pacific  
Collins Pine • Better World Club • King Estates Winery  
Eugene Water and Electric Board**

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## Stories from the Road... As Seen by Bill Sherman, Employer Relations

This year, the United States will reach an important milestone: 150 million. That's how many people will be in the workforce before January. More and more employers are replacing the workers they laid off during the recession and responding to new growth by hiring for brand new positions within their companies. "But wait," you say, "150 million—all those people are out there competing for my job once I get out of school!" Well, it may not be as dramatic as all that. One thing is for sure, though: now is a good time to start asking yourself, "What do employers really want? What kinds of skills, knowledge, and experiences do I need to present to get the position I'm after?"

I was curious about the answers to these questions, myself—having been charged with the mission of building bridges between students and employers. So I hit the road this past summer and fall to visit the likes of Intel, Nike, US Bank, and Deloitte & Touche in Portland and Starbucks, Macy's, and Microsoft in Seattle. As I talked with company after company, invariably, the same theses were repeated:

- **The most lucrative career opportunities aren't always with the most glamorous companies.** The management training program at Ferguson Enterprises (the country's largest supplier of plumbing fixtures) can yield as satisfying a professional experience as any other company.
- **Many companies require their employees to start on the "front lines" before advancing.** This includes the likes of Starbucks, US Bank, and Macy's. Managers want you to be

familiar with the products and services that are the bread and butter of the company before you represent them at higher levels.

- **Employers expect you to have deep interest in working for them and show a love for the profession.** Passion was the word I heard more than any other as I traveled up and down the I-5 corridor.
- **Beyond industry specific knowledge and skills, you need strong interpersonal communication skills.** The number one complaint of recruiters in a recent Graduate Management Admission Council survey was that universities are producing graduates who are heavy on the book learning, but weak on written and verbal skills.
- **Interested in working for a company? Don't wait for them to come to you—initiate contact with them.** Don't be afraid to call up a manager within the company or someone from Human Resources and say, "I'm a student at the University of Oregon studying business and I'm interested in learning more about what you do at XYZ Corp. Can I schedule 30 minutes with you to do an informational interview?" You would be surprised at the positive responses you will get.

The best strategy for staying ahead of the competition and getting in to the company of your dreams? Do your homework, participate in career development events at LCB, spruce up your resume, network like mad, and most of all, have a compelling story to tell about yourself. In short, get out, knock on doors, and ask questions. The more questions you ask, the more relationships you will build, and the more promising your career opportunities will become.

## Career Services Staff - Fall Term



**Back row (standing) Daniel Henderson, Sasha Welka, Sarah Hutchinson, Bryan Ross. Center row (seated) Kate Niedermeyer, Bill Sherman, Robin Bagent, Kristin Grieger. Front row (kneeling) Chris Chang, Sung Lim, Chris Amistadi, James Chang. Not pictured: Danny Keo.**

## Additional LCB and UO Programs, Events and Services

- “Meet the Firms,” sponsored by Beta Alpha Psi, encouraged networking between students, alumni and employers in preparation for the fall accounting recruiting cycle.
- On Wednesday October 11, the Sustainable Business Group (SBG) hosted Intel Corporation’s Environmental Engineer Anisha Ladha. Anisha spoke about Intel’s efforts to implement socially responsible business practices.
- The UO Career Fair, November 10, sponsored by the UO Career Center, hosted over 80 companies and organizations on campus. Students from the LCB and across the UO met with representatives and alumni to explore career options and to begin the interviewing process for full-time and internship positions.

***Career Services is available to help you with your career planning!***

**Individual career advising** and counseling appointments continue to be a vital service for LCB students. Take your skills to the next level by scheduling a mock interview, career counseling session, or resume review with James Chang, Kristin Grieger, or Bill Sherman.

**Drop-in Hours** are available from 1:00-4:00 PM Monday through Thursday. Stop by and sign up for a half hour time slot to get help with your resume, cover letter, or any other career-related issues you may be having.

**Visit Career Services** in 240 Lillis. We have a library of career exploration and job search resources, business journals, newspapers (including *The Wall Street Journal*), and much more to assist you with your career exploration and job search plans. Stop by anytime we’re open, and make yourself comfortable.

## Highlights of Upcoming Events

**January 18, 2006**  
“Why Should I Hire You?” Seminar  
Strategies for a Successful Interview

**January 18, 2006**  
Tektronix Information Session  
A Day in the Life - Finance/Accounting

**January 19, 2006**  
Hewlett-Packard Information Session

**January 24, 2006**  
How to Write an Effective  
Cover Letter Seminar

**January 27, 2006**  
MBA Career Fair & Employer Site  
Visit - Portland

**January 31, 2006**  
MBA Job Search Workshop

**February 1, 2006**  
Resumes that Make the Cut Seminar

**February 2, 2005**  
“Employers Tell All” Panel

**February 16, 2005**  
“Employers Tell All” Workshop

**February 23, 2006**  
UO All Campus Career Fair

**March 1, 2006**  
Road Stories Presentation

**Program descriptions and registration is available online via Blackboard or at:**  
**<http://lcb.uogon.edu/career>**