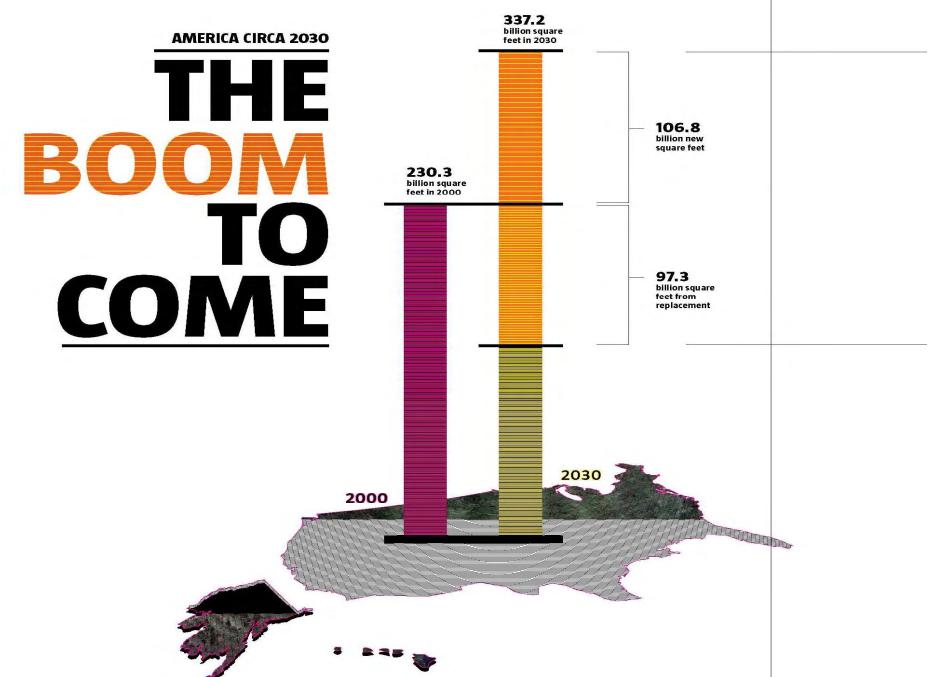


America Grows

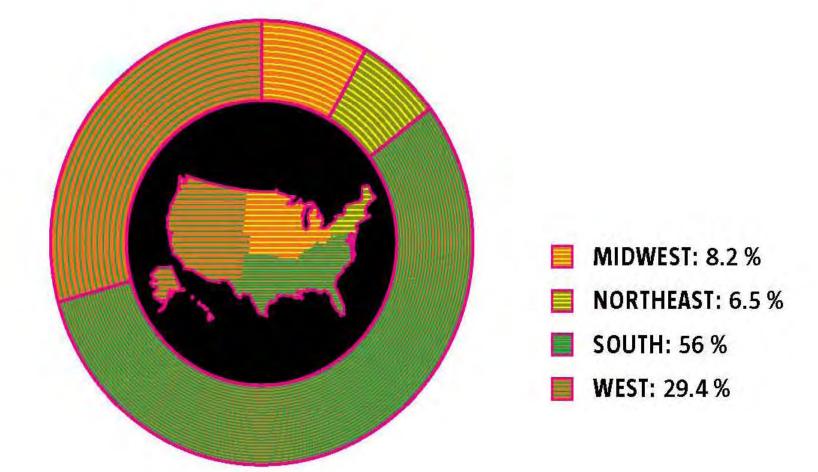
200 million in 1968 300 million in 2006 400 million in 2032 500 million in 2050 America adds 100 million people faster than any other nation except India and Pakistan – But *faster* than China.

Source: Arthur C. Nelson, Metropolitan Research, University of Utah.

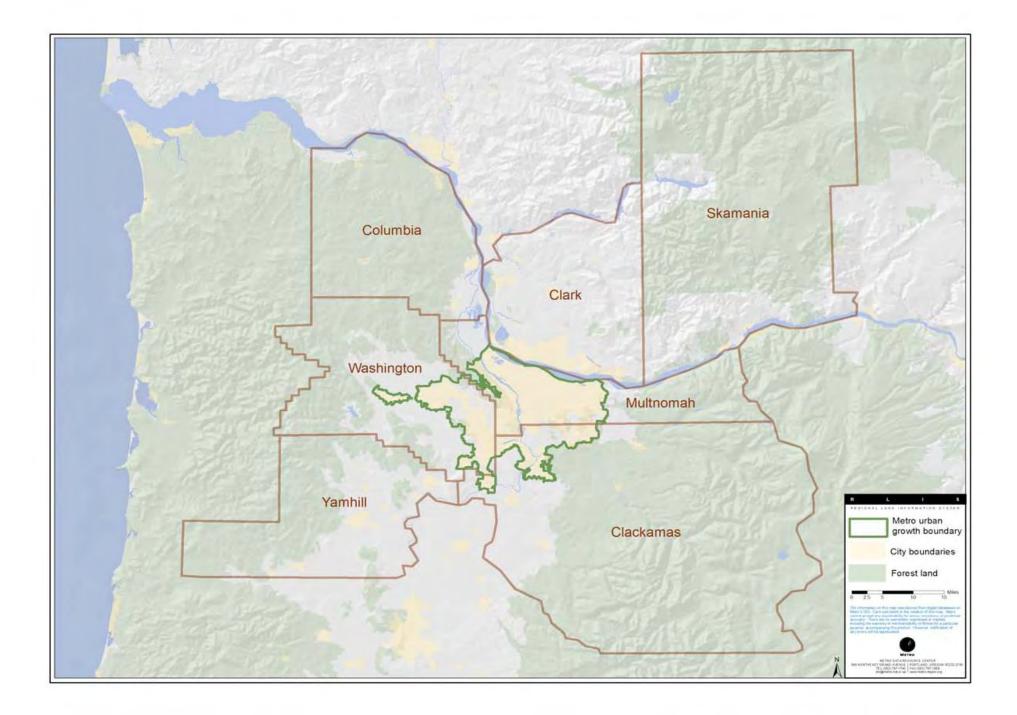


Source: Architect magazine November 2006 based on analysis by Arthur C. Nelson, Metropolitan Research, University of Utah.

SHARE OF TOTAL GROWTH BY REGION, 2000–2030



Source: Architect magazine November 2006 based on analysis by Arthur C. Nelson, Metropolitan Research, University of Utah.



Getting Ahead of the Curve

Portland Metro	2005	2040
Population	2.1 million	3.7 million
Housing Units	0.9 million	1.6 million
Jobs	1.3 million	2.3 million

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research, University of Utah.

Residential Development

<u>2005 to 2040</u>
700k
200k
900k
•

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research, University of Utah.

Nonresidential Development

Portland Metro

Growth-Related Square Feet

Replaced Square Feet

Total Square Feet

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research, University of Utah.

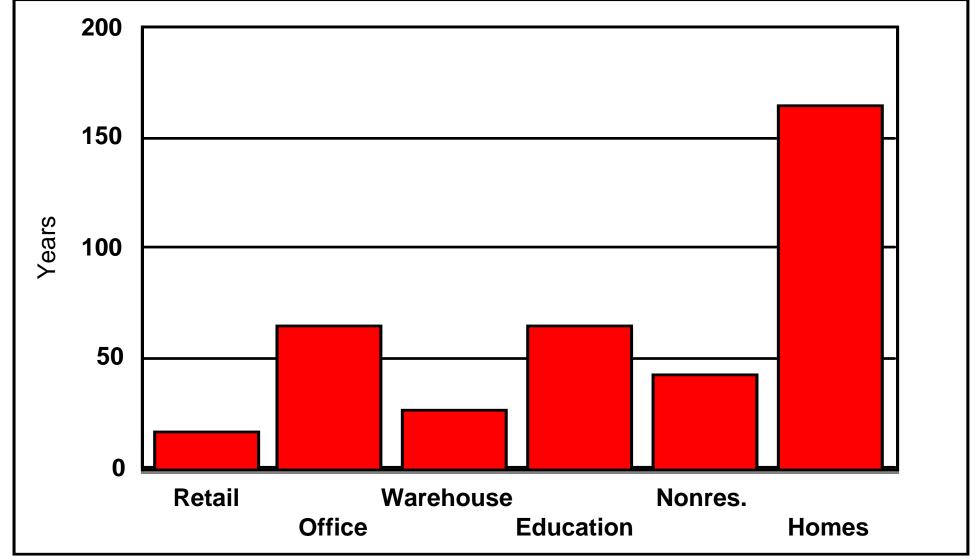
2000 to 2040

500 million

900 million

1.40 billion

Life-Span of Building Function



Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research, University of Utah, based on DoE Commercial Buildings Energy Consumption Survey.

Bottom Line Construction US

Residential Nonresidential Infrastructure Total **Portland Metro** Residential Nonresidential Infrastructure Total

\$34 Trillion **\$14 Trillion** \$ 9 Trillion \$57 Trillion \$350 Billion \$150 Billion \$100 Billion

\$600 Billion

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research, University of Utah.

How Does It Grow?

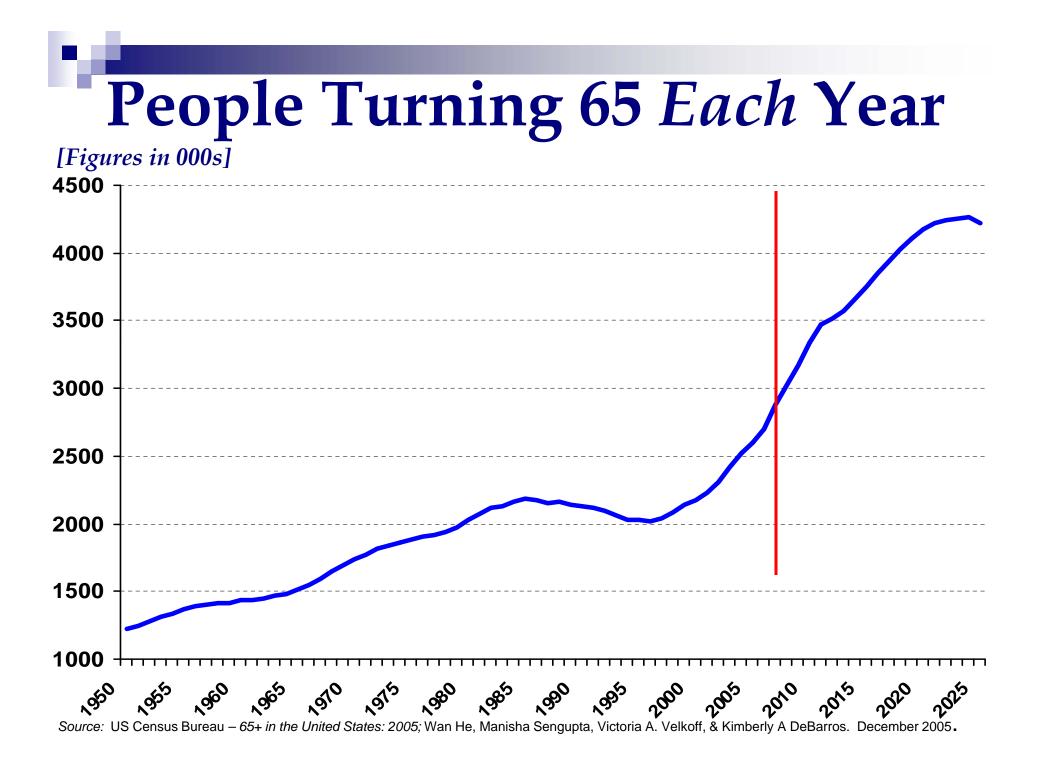
Market Analysts Finding Changing Preferences

National Association of Realtors National Association of Home Builders Nationally Recognized Market Analysts Urban Land Institute Lend Lease/PriceWaterhouseCoopers Joint Center for Housing Policy at Harvard *Golfing Buddies and Taxi Drivers*

Households are Changing

Household Type	1960	2000	2040
US			
HH with Children	48%	33%	26%
HH without Children	52%	67%	74%
Single/Other HH	13%	29%	34%
Portland Metro			
HH with Children		32%	28%
HH without Children		68%	72%
Single/Other HH		25%	26%

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research, University of Utah.



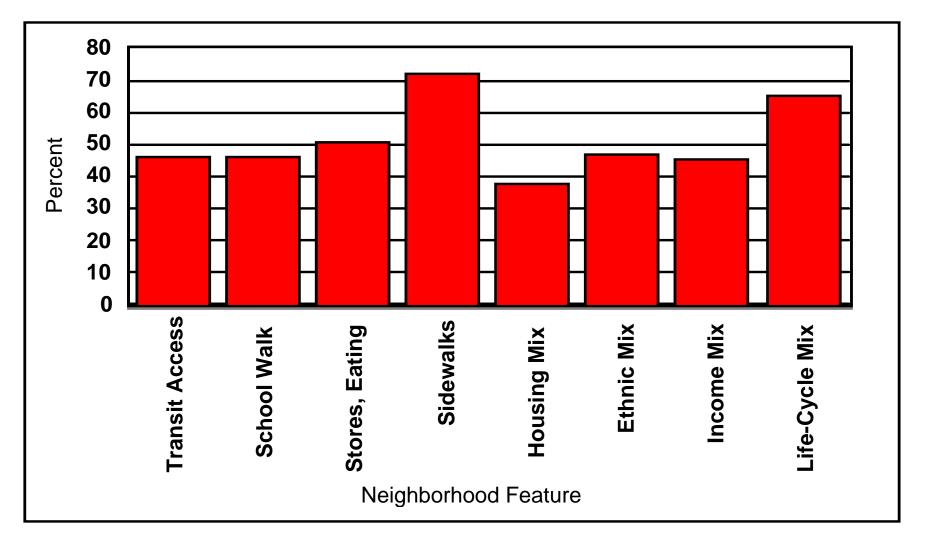
What Futurists Tell Us

Bio-medical advances extend lifetimes. Insurance actuarial tables extend to 120. Another 20 years added – minimum Adulthood mostly after child-rearing \rightarrow Gen-X & -Y "family" location decisions differ from their parents. Pearl District has more children than market studies predicted.

Share of Growth 2000-2040			
US HH Type	Growth	Share	
HH Growth	54M		
With children	7M	14%	
Without children	47M	86%	
Single/Other	16M	<u>30%</u>	
Portland Metro HH Type	Growth	Share	
HH Growth	700k		
With children	100k	14%	
Without children	600k	86%	
<u>Single/Other</u>	180k	<u> 26%</u>	

Source: Arthur C. Nelson, Presidential Professor & Director of Metropolitan Research, University of Utah.

Neighborhood Feature Preferences



Source: National Association of Realtors, American Preference Survey 2004.

Retired Location Preference

City or suburb close to a city51%Suburb away from a city19%Rural community30%

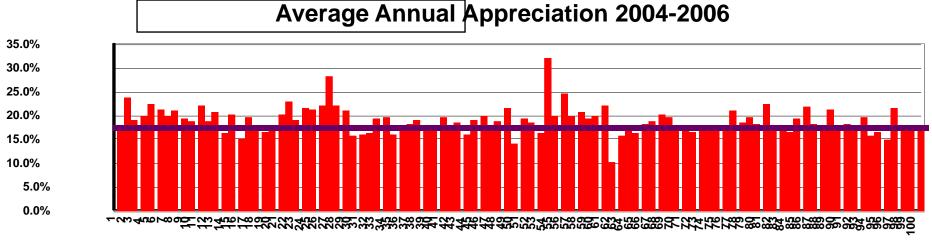
Conventional suburbs away from cities are the losers for this demographic group.

Source: National Association of Realtors & Smart Growth America, American Preference Survey 2004.

Housing Unit Preference by Type, National Surveys Before Current Events			
Share			
38%			
37%			
24%			
39%			
62%			
60%			
40%			

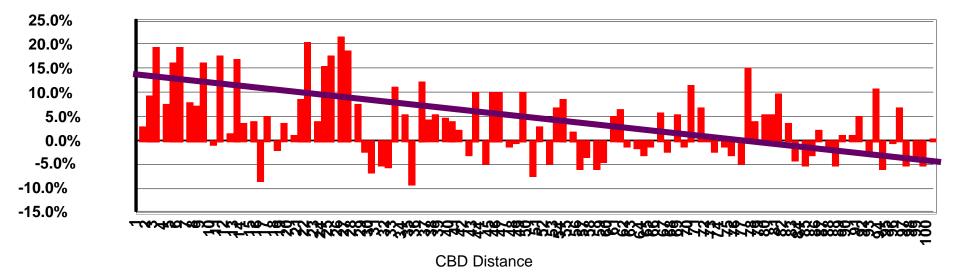
Source: Low range of surveys reviewed by Arthur C. Nelson, "Planning for a New Era," Journal of the American Planning Association, Fall 2006.

Fringe Values Eroding: Phoenix



CBD Distance

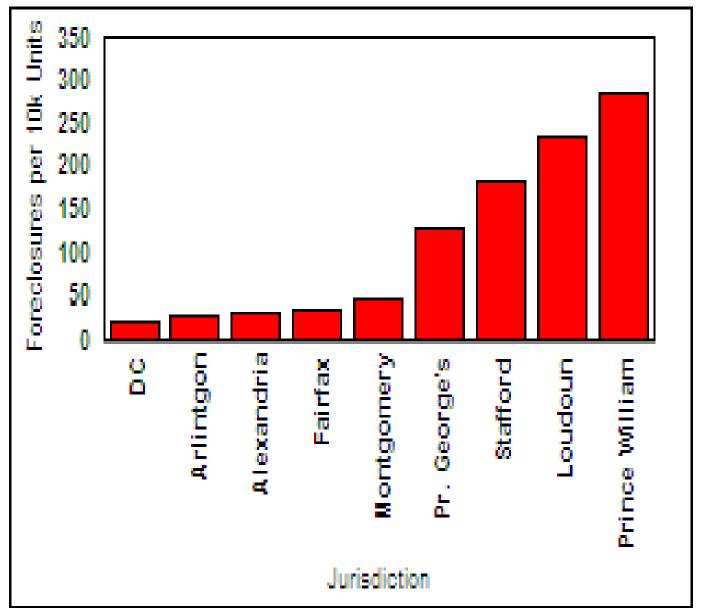
Appreciation 2006-07



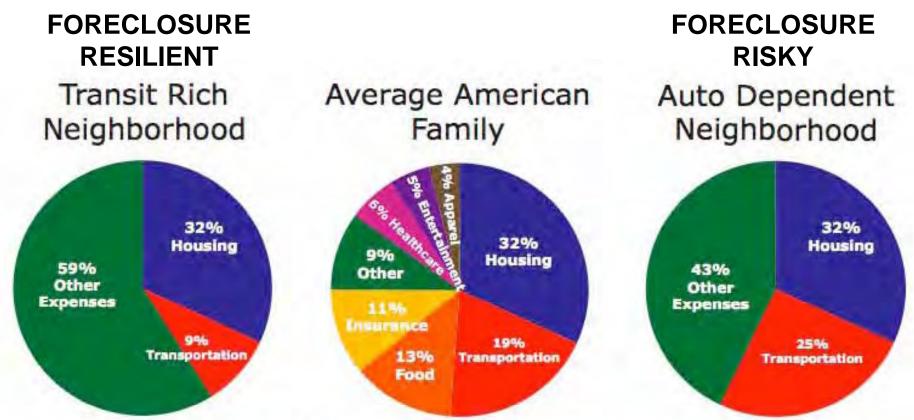
Source: Arthur C. Nelson, Metropolitan Institute at Virginia Tech, based in Zillow analysis by Ceylan Oner.

Fringe Foreclosure Pattern

DC Metro Subprime Oversupply Devaluation Energy prices

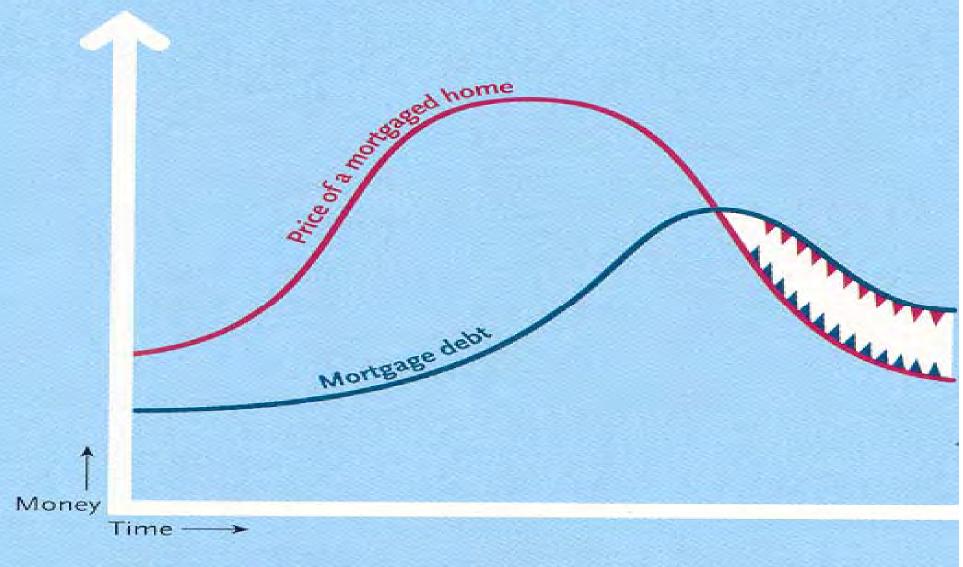


Location Costs



Source: Center for TOD Housing + Transportation Affordability Index, 2004 Bureau of Labor Statistics Transit-rich areas reduce "Drive until you qualify" "location" costs making mortgage underwriting households more resilient bias increases to economic changes foreclosure risks

Suburban Fringe Mortgage Time Bomb?



Source: Michael Hudson, "The New Road to Serfdom." *Harpers* (May 2006), p. 46. This graph depicts the total mortgage market as viewed by Hudson.

Tenure Shift Imminent?

- Sub-prime "meltdown".
- Private underwriting already far tighter.
- Re-regulation of commercial banks with more rigorous mortgage underwriting.
- Many financially savvy people are renters.
- Renting creates mobility to move to jobs.
- Modern rental buildings and communities attractive to middle/affluent/upper incomes.

Housing Market Shift Portland Metro ownership in 2000s = 65% US rate about 67% PDX Metro ownership may fall to 60% by 2020 US may fall to about 62%, or less Portland Metro tenure split in 2020: 60% owner 40% renter Portland Metro new construction to 2020: 50% owner-occupied 50% renter-occupied

Source: Arthur C. Nelson, Presidential Professor and Director of Metropolitan Research, University of Utah.

New Housing Tenure Demand Share to 2020

The next 400k new residential units: 50% for owners 50% for renters

The New Promise Land?

Tear Up a Parking Lot, Rebuild Paradise

Large, flat and well drained Major infrastructure in place 4+ lane highway frontage → "transit-ready" *"Kelo"* problems avoided Committed to commercial/mixed use Can turn NIMBYs into YIMBYs

Slide title phrase adapted from Joni Mitchell, *Big Yellow Taxi*, refrain: "Pave over paradise, put up a parking lot."

National Re-Building Capacity

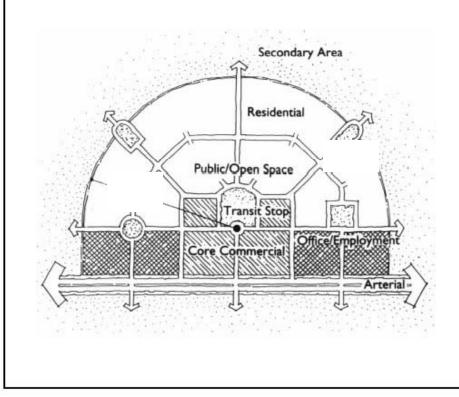
Calculation	Result
"Ripe" Redevelopment Acres by 2040	6.0M
Percent Assumed Redeveloped	25%
Redeveloped Acres	1.5M
15-25 dwellings @ 1,800sq.ft.	
30-50 jobs @ 500sq.ft.	1.5 <i>far</i>
Percent Residential Absorption	67%+
Percent Employment Absorption	75%+







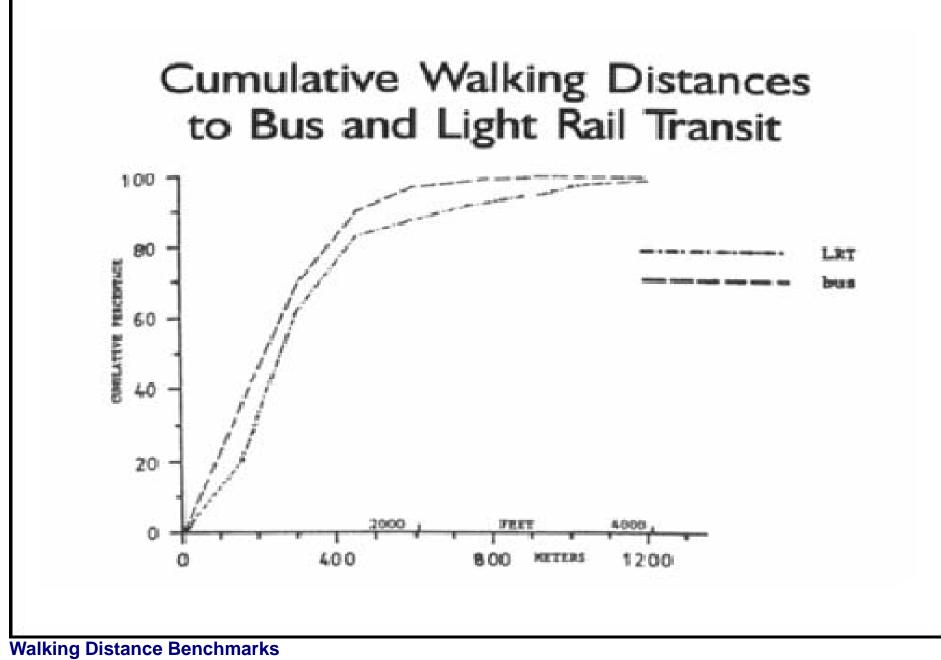
Transit Oriented Development Template 10-minute walk or about 1500-2000 feet The speed of a saunter or a walk-in-the-park.



Source: Calthorpe (1993)

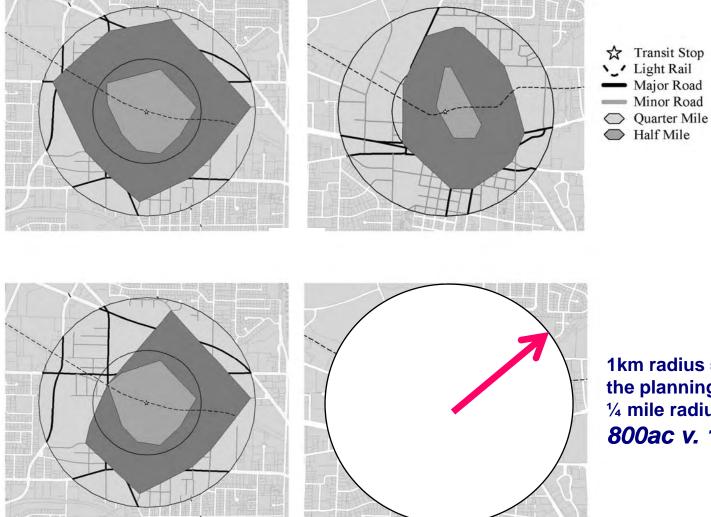
Jurisdiction	Distance of District Boundary	
Seattle, WA	¹ /4-mile radius from LRT station	
Hillsboro, OR	1,300-ft radius from LRT station	
Portland, OR	¹ /4-mile radius from LRT station	
Washington County, OR	¹ / ₂ -mile radius from LRT station; ¹ / ₄ mile radius from primary bus routes	
San Diego, CA	2,000-ft radius from transit stop	

District Boundary Definitions in TOD Ordinances *Source:* Community Design + Architecture (2001)



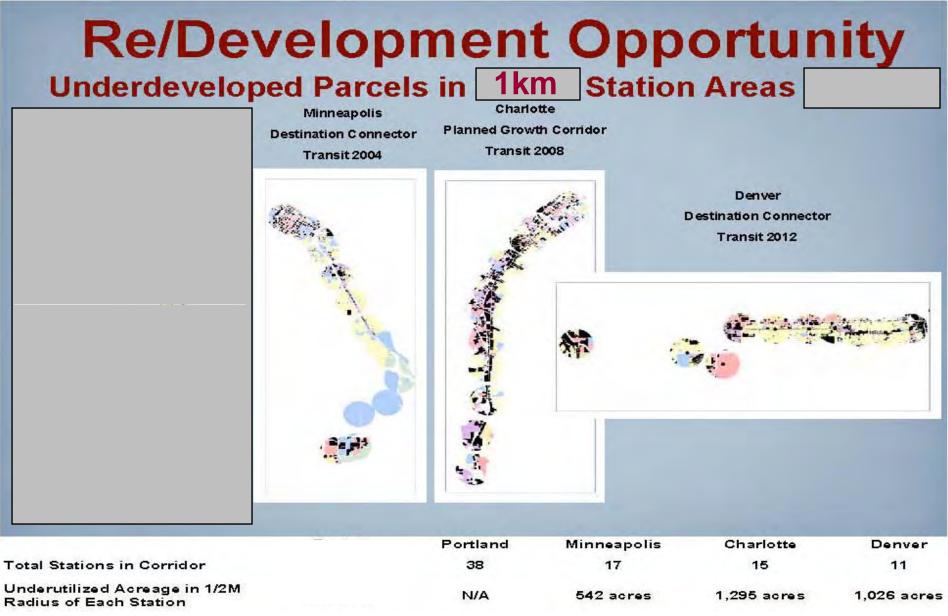
Source: Ewing (1999)

Rethink TOD Planning Areas 10-minute business walk = 1km



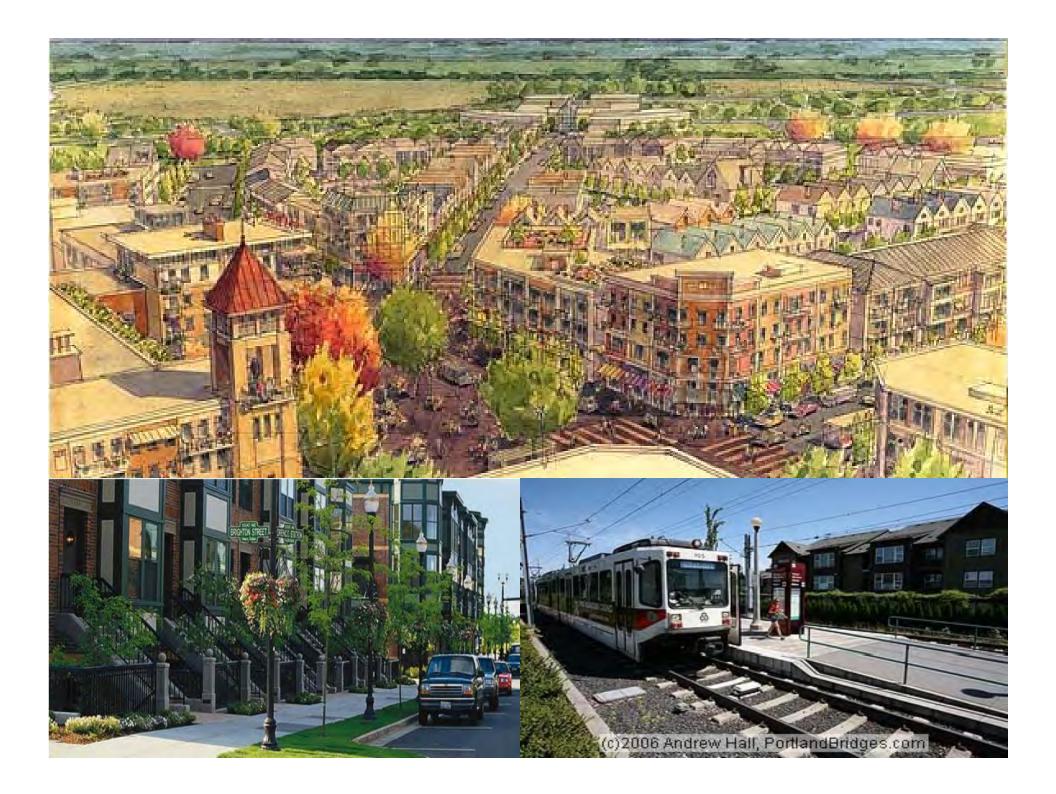
1km radius = 6 times the planning area of $\frac{1}{4}$ mile radius \rightarrow 800ac v. 125ac

Source: Marc Schlossberg and Nathaniel Brown, "Comparing Transit-Oriented Development Sites by Walkability Indicators," Transportation Research Record 1887 (Washington, DC: National Academy Press, 2004) 40.



Redevelopment acres 2040 (est)30,00014,00012,0009,000Share of metro growth @ 3.0 FAR35%65%35%20%

Source: Figure from Reconnecting America, Realizing the Potential: Expanding Housing Opportunities Near Transit.



33% Solution ... New Metropolis Template

1%+ Demand for downtown living (~40k)
1%+ Demand for near-downtown living (~40k)
1%+ Demand for suburban center living (~40k)
5%+ Demand for near-center living (~200k)
25%+ Demand for urbane suburbia, TOD, planned communities (~900,000)

Two-thirds (~2.5 million) may prefer traditional suburbs.

New Metropolis Demand 2005-2040

- 3,700k people 2040
- 1,600k growth 2005 to 2040
- 1,200k demand for New Metropolis options
 - 100k supply by 2010(?)
- 1,100k net new metropolis demand

2/3rd+ of all new housing units must be in new metropolis options to meet demand of the 1/3rd of who want those options in 2040.

Challenge Ahead

- Business-as-usual rooted in the past
- Different realities
 - **Demographic**
 - □ Housing preference
 - Increasing demand for "urbanity" especially in suburbs
 - Energy constraints
 - □ Global shifts in financial markets
- New "business plan" is needed
- Metro once again leading the nation

